

Ontario, Canada Delegate Directory

2014 **CLEAN TECH**
Mission to China

October 25 to November 2, 2014

Nanjing and Hong Kong



ONTARIO
CANADA

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An educated workforce backed by one of the most generous R&D incentive programs in the world

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Ontario, Canada CleanTech Mission to China

October 25 to November 2, 2014



This year, Ontario and Jiangsu celebrate a 29th anniversary of signing a Memorandum of Understanding on strengthening the relationship between the Province of Ontario, Canada and the Province of Jiangsu, China.

In October 2006, the Ontario Jiangsu Business Council was established and is a testament that this partnership continues to create business opportunities in the areas such as international education, energy conservation, clean water technology, financial services and tourism.

Ontario and Jiangsu value their relationship and are committed to developing an even stronger bilateral cooperation that will benefit both jurisdictions.

ONTARIO, CANADA DELEGATION

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Airborne
Underwater
Geophysical
Signals

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A.U.G. Signals' technologies and solutions empower government, military and environmental institutes around the world to better understand, monitor and protect the environment and human society. This is provided through superior solutions in signal, image and data processing (e.g. detection, recognition, tracking) for applications primarily in defence and security, water monitoring, natural resource exploration and medical multi-sensor diagnostics.

Our main products include TRITON Intelligent Water Surveillance, which provides the world's most sensitive, accurate and fast-response solutions in real-time continuous drinking water monitoring. Designed to help government authorities and water facilities to effectively monitor and control drinking water quality, A.U.G. Signals' TRITON adopts superior spectrophotometers and signal processing technology to detect contamination and estimate concentration on a real-time continuous basis.

PARTNERSHIP AND BUSINESS DEVELOPMENT OBJECTIVES:

We would like to develop a strategic partnership with authorities from local Economic Development Zones, Health Inspection Agency, and National Smart City Pilot List.

In one-on-one meetings, we would like to meet with the officers and experts from the Health Inspection Agency and cities in the National Smart City Pilot List. We also want to meet with experts and officers from local Economic Development Zones who are responsible for planning and drinking water issues.



BIOREM

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Biorem Technologies Inc.

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Biorem Technologies offers a variety of engineered solutions to treat a wide range of air emission control needs. Whether you are looking for a solution to treat odors at a municipal plant, remove volatile organic compounds from an industrial site or condition a biogas stream from an agriculture or landfill site, we have a proven solution to meet your air emission control requirements.

Biorem product offerings include Biofilters, Biosorbens® or XLD, Biotrickling Filters, Dual Stage Systems and Methane (Biogas) Emissions equipment.

PARTNERSHIP AND BUSINESS DEVELOPMENT OBJECTIVES:

Through this mission we aim to meet with:

- General contractors
- Companies who provide environmental products and services to Biorem's target end users, i.e. reciprocating engine or turbine sales representative
- Firms or individuals with sales and marketing capacity in Biorem's target market segments.



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Canada CleanTech Capital (China) Inc.

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Canada CleanTech Capital (China) Inc. (CCTCC) is a project development, financing and management company specialized in commercialization of clean technologies and their applications in environmental protection, energy efficiency, clean energy, green buildings, eco-communities and smart cities.

Our team consists of experienced executives and professionals in science, engineering, architecture and financing. Headquartered in Markham, Ontario with two site offices in China, we are actively promoting a variety of clean technologies in China, including bladeless turbines, green nuclear fusion power, engine emission control and energy saving, coal-fired power plant desulfurization and denitrification, smart traffic, smog monitoring and prediction, environmental smart cloud system, organic waste treatment and landfill remediation.

We have commercialized many technologies in China and Canada, are familiar with doing business in both countries, and have solid networks in the governmental, academic, technological, business and financing communities globally.

PARTNERSHIP AND BUSINESS DEVELOPMENT OBJECTIVES:

We would like to meet with government agencies, research institutes, engineering groups, and companies interested in using or selling/providing our advanced technologies. We want to establish partnerships/joint ventures for further R&D, technology commercialization, and product manufacturing and distribution in China. We also welcome investments for our Ontario based operations, research and innovation, as well as manufacturing and international marketing.



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Canada International Business Development Inc.

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Canada International Business Development Inc. provides filtration and purification systems for water treatment. Products include filters and membranes, process piping and fittings, valves, pumps, conditioning equipment, cleaners and disinfectants, process control and storage tanks. Our advanced, proprietary designs provide clients with improved performance, economy, and reliability in their operations.

PARTNERSHIP AND BUSINESS DEVELOPMENT OBJECTIVES:

We are looking for limited partnership. Our goals through this mission are to:

- Meet with potential investors
- Introduce our products to the Chinese market.



Cenith Air
西地空氣有限公司

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Founded in Ontario, Canada, **Cenith Air** produces smart electric appliances and also manufactures air purifiers, ranging from individual, residential, commercial, institutional, and automotive, to combat air pollutions, indoors and outdoors, like smog in many cities. All the products have the relevant certificates.

PARTNERSHIP AND BUSINESS DEVELOPMENT OBJECTIVES:

Through the mission, we would like to look for partners for manufacturing and distributing our products in China.



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Since 1973, **Ecolo** has been a leading expert in the development and manufacturing of odor control systems and environmentally responsible odor control formulations. The company specializes in providing odor control products to customers in wastewater, solid waste, food production, and petrochemical industries.

Through years of R&D, and multiple acquisitions of industry formulators, Ecolo proudly offers one of the industry's most comprehensive lines of odor control products to over 200 distributors in over 30 countries. This includes China, where Ecolo has been supporting a network of distribution partners and creating a prominent brand since 2004. In 2013, Ecolo established Asia Headquarters in Nanjing and Ecolo (Nanjing) Odor Control Technologies Co., Ltd. has been authorized to manage and develop Ecolo business in Asia.

PARTNERSHIP AND BUSINESS DEVELOPMENT OBJECTIVES:

- Introduce Ecolo and its products and new technical developments to the local market and to raise our brand recognition
- Introduce our new partnership relationship through share purchase by Puritek into Ecolo to the market by participating in the signing ceremony
- Expand business through licensed distribution and service partners in mainland China and Hong Kong. Find new distributor firms familiar with sales and service of environmental products within Ecolo's core market segments including wastewater, solid waste, chemical and food processing industries.



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Echologics

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Echologics, a division of Mueller Co., provides services that maximize revenue, minimize cost and extend asset life by providing water districts with actionable information and measurement data of failure points on their water distribution systems. Echologics is the only firm with the ability to provide critical information about the hidden assets through deployment outside of the pipe. Our technology is deployed outside the pipe and/or above ground. We develop our own technology.

PARTNERSHIP AND BUSINESS DEVELOPMENT OBJECTIVES:

Echologics would like to expand business activities in Hong Kong. We would like to be introduced to water companies who are interested in leak detection and condition assessment of their underground pipelines.

EnviroSim Associates Ltd.

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EnviroSim Associates Ltd. develops and markets leading-edge tools for simulation of wastewater treatment processes. EnviroSim staff have extensive experience solving treatment plant process problems, optimizing performance, and in treatment plant process design. We support our clients through training seminars, software support, and involvement in project teams where our tools are being applied. Engineering consultants, municipalities, and educational institutions from around the world use our products.

BioWin is an interactive dynamic simulator for municipal wastewater treatment plants. The software incorporates the most up-to-date proven process models for biological nutrient removal, oxygen transfer modeling, settling, and anaerobic digestion. The interface allows users to rapidly set up treatment plant configurations, interactively run simulations, and summarize results in tables and presentation quality charts.

PetWin is an interactive process simulator developed specifically for plants treating wastewaters from petroleum refineries and petrochemical plants.

PARTNERSHIP AND BUSINESS DEVELOPMENT OBJECTIVES:

EnviroSim is planning to establish an office and a presence in mainland China (Nanjing, Shanghai or Suzhou). We wish to establish contact with individuals or organizations that can assist us with information on local factors in different areas. In Hong Kong, we will participate in the Canadian Pavilion at the 2014 Eco Expo Asia trade show. The objective will be to extend exposure of our software products and expertise in this market.



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Hatch is a global consulting engineering company that services mining and metals, energy and infrastructure sectors. We help clients develop projects from conceptual ideas to full implementation. We have 10,000 professional staff that work on projects in 150 countries. In China we have offices in Beijing, Shenyang and Shanghai, and employ about 200 staff.

Hatch has extensive capabilities in environmental engineering including air emission control systems for the metallurgical and energy industries. For over 50 years, we have implemented thousands of air pollution control systems for iron and steel, aluminum, copper, nickel, gold and coal production facilities.

Hatch determines the client requirements and then recommends the appropriate solution that addresses technology selection, capital and operating costs, and schedule. We have helped clean the air pollution in many industrial cities around the world, and would like to offer our expertise to China.

PARTNERSHIP AND BUSINESS DEVELOPMENT OBJECTIVES:

We wish to provide our technical services to industries that are mandated to reduce air emissions from their production plants. As independent consultants, we do not represent any specific technology or equipment. We work with our clients to help find solutions that meets their needs. The goal is to establish direct relationships with operating companies that need an expert to solve their air pollution control challenges. We can develop an overall program for a large corporation or work on individual plants and systems.



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**LOH ARCHITECTS &
ASSOCIATES INC**

LOH Architects Associates Inc.

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LOH Architects is a Canadian architectural design company that delivers green solutions combined with vanguard architecture to match its clients' business aspirations in North America and Asia. Established in 2005, LOH Architects specializes in the design of cultural, educational, healthcare and commercial projects with a focus on net-zero-energy solutions that aims to offset the environmental consequences of urbanization.

With 3 million square feet of projects currently under construction, and another 6 million square feet of projects in the design stage, LOH Architects has a responsive approach to design, supporting imaginative ideas through applied research. The company has collaborated with top-ranked universities in both Canada and China, and has established a network of global consultants spanning Toronto, New York, Shanghai and Beijing.

PARTNERSHIP AND BUSINESS DEVELOPMENT OBJECTIVES:

LOH Architects collaborates with Tongji University in Shanghai, and consults to Tsinghua Tongheng Urban Planning and Design Institute in Beijing. Our primary mission objectives are:

- To expand our partnerships with private and public organizations
- To collaborate with partners with real estate investment interest in Canada
- To partner with government officials on green building research
- To consult on design to private real estate development entrepreneurs.



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Headquartered in Toronto, **Menenergy Corporation** is a leading provider of geothermal energy solutions. With more than 30 years of experience in geothermal applications, Menenergy has developed an extensive patent portfolio in energy conservation and environmental protection.

Active in China since 2004, Menenergy has established a manufacturing centre and a regional headquarters in Nanjing, and opened 30 representative offices across China. Menenergy provides vertically integrated services such as soil testing, system design, equipment manufacturing, installation, interior renovation, project management, and energy performance contracting in one package. Menenergy's geothermal solutions are also ideal in district energy applications to service multiple buildings.

PARTNERSHIP AND BUSINESS DEVELOPMENT OBJECTIVES:

- To meet companies or organizations that can use our design and installation services for geothermal heating and cooling projects together with purchasing our heat pumps
- To explore potential "energy performance contracts" whereby Menenergy cooperates with real estate developers, governments, and/or financial institutions for the long term financing of geothermal projects, resulting in long-term stable income to all parties.



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OpenAire is the single global source for the most reliable, sophisticated and proven roof enclosures and skylights. We design, manufacture and install aluminum large span skylights and retractable roofing systems. OpenAire specializes in energy efficient LEED certified enclosures for aquatic centres and waterparks, as well as restaurants, malls and sports and health facilities. Our exclusive aluminum truss systems are capable of spanning buildings more than 165' (50m) wide and beyond.

PARTNERSHIP AND BUSINESS DEVELOPMENT OBJECTIVES:

New development planning in retail, leisure, entertainment, tourism, specialty projects hospitality and private residencies.



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Phoenix Depot International Inc.

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Phoenix Depot International Inc. is a green clean-tech company, which has the innovative technology to convert any waste plastic and scrap tires to renewable green fuels – diesel and gasoline. The fuel products derived from our technology will meet or exceed industry standards. With more than a decade of experience in development of recycling processes from oil-based products, focused on the 3Rs, (reduce, reuse and recycle). We have a strong ideology of cleaning up the current relentless mess of plastic and rubber and envision the reduction of dependency on landfills and unlocking the energy in waste plastic, with zero emissions and no secondary pollution during the processing.

We have a working demonstration system in Canada and have set up our first commercial pilot plant in Huizhou, China in 2014. This state of art 20-ton processing facility will produce about 16 tons diesel fuel per day. We have signed distribution contract with China National Off-shore Oil Corporation (CNOOC). Phoenix is an award winner of 2013 Startmeup.HK program from over 400 applications from 39 countries globally.

PARTNERSHIP AND BUSINESS DEVELOPMENT OBJECTIVES:

We would like to meet government agencies, research institutes, and companies interested in using our advanced technologies and establish partnerships or joint ventures for further R&D, project commercialization, and product manufacturing and distribution in China. We also welcome investments for our Ontario based operations, research and innovation, as well as manufacturing and international marketing.



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Pure Technologies Ltd. is a world leader in the development and application of innovative technologies for inspection, monitoring and management of physical infrastructure including water and hydrocarbon pipelines, buildings and bridges. From its headquarters in Canada and through regional offices around the world, Pure has developed innovative, proprietary and patented technologies to provide infrastructure owners with comprehensive, state-of-the-art information.

Pure's water services along with the corresponding technologies include Inspection, leak detection and condition assessment of pipelines.

- Electromagnetics
- SmartBall® and Sahara® pipeline leak detection technologies proprietary monitoring equipment for pipelines
- SoundPrint® acoustic monitoring technology
- SoundPrint® AFO: acoustic fibre-optic monitoring technology.

PARTNERSHIP AND BUSINESS DEVELOPMENT OBJECTIVES:

Meet counterparts in municipal water companies, water conservancy bureaus, national and local water associations, municipal engineering design institutes, water conservancy design institutes, power plants and steel mills.



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Sancor Industries Ltd.

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Scott Smith, President

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Sancor Industries has manufactured Envirolet composting toilets since 1977. Envirolet toilets are economical and environmentally friendly sanitation solutions that are waterless or use as little as 0.2L of water per flush. Typical applications include residential, rural, vacation, commercial, marine and industrial locations. Envirolet is currently sold throughout Canada, the U.S., the E.U., and Australia.

Waste is treated on-site and converted to clean compost (fertilizer) utilizing a safe and odour-free Automatic Six-Way Aeration process. Envirolet toilets have a “conventional” toilet appearance and user experience. Sancor is currently developing a large-scale composting toilet system for recreational and other public use applications, including sanitation solutions where infrastructure is lacking or as part of disaster relief efforts.

PARTNERSHIP AND BUSINESS DEVELOPMENT OBJECTIVES:

- Seek a representative, distributor or business partner in China
- Meet potential customers
- Identify research and development collaboration opportunities
- Network with government and private sector representatives
- Identify investment partnerships.



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Surgically Clean Air Inc.
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Surgically Clean Air is an industrial and commercial air treatment manufacturer. One hundred percent of manufacturing is done in Canada.

The system we manufacture cleans and purifies warehouse and factory air, improves worker comfort and lowers energy consumption (nobody combines all three in one unit). The unit is portable, extremely quiet and moves a massive quantity of air. One unit can service up to 40,000 sq ft. of space. In 2013/2014 we completed an agreement with Walmart Canada to service over 3,000,000 sq ft of distribution space in 4 separate buildings.

PARTNERSHIP AND BUSINESS DEVELOPMENT OBJECTIVES:

We are looking for an entrepreneurial partner to sell our units in China to the government and private enterprise. We are also looking for an organization that has the connections, wherewithal and also understands the business vertical we are looking to capture. We would also like to meet with key governmental officials.



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The patented **Tyromer** rubber devulcanization technology uses supercritical carbon dioxide in an extruder to convert scrap tire rubber into Tyromer TDP (Tire-Derived Polymer) which can be used in the manufacturing of tires and rubber goods. Tyromer TDP can be used as is, or blended with virgin rubber compounds, depending on applications. The Tyromer process is continuous and energy efficient. In one minute it converts 99%+ of scrap tire rubber crumb into an elastomeric rubber with excellent physical performance properties. Unlike other commercially available devulcanized or reclaimed rubber, it has no added chemical solvent, no foul odour, and long shelf-life.

Tyromer has strategic collaborations in product development and application with some of the largest rubber users in the world and was named a winner of the prestigious TIE50 Award in May 2014.

PARTNERSHIP AND BUSINESS DEVELOPMENT OBJECTIVES:

Tyromer is seeking licensees and Joint Venture (JV) partners to introduce its chemical solvent-free rubber devulcanization technology to the large rubber reclaiming industry. Targeted JV partners include existing rubber reclaiming operators, engineering companies and investment companies. The goal is to engage with at least one party through an LOI or MOU.



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Woodplus Coatings Group Ltd.
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Woodplus Coatings Group is a Canadian manufacturer of coatings which have industry-leading low levels of volatile organic compounds (VOC's). We have been selling globally through our loyal channels of distribution (distributors, dealers, and factory pre-stain). In South East Asia, we work with Sealco Hong Kong Limited.

Our technologies and products include:

- Ultra 10 Translucent™ (zero VOC acrylic coating)
- Opaque 20™ (8.5 gm/L VOC acrylic coating)
- Special UV™ (18.6 gms/L VOC natural oil coating)
- Waterproofer, a 100% Acrylic, colorless, low film forming product designed to protect interior or exterior concrete, cement, and brick surfaces
- Stabilizer, a 100% acrylic, colorless, low solids product designed to protect new wood surfaces during the first 3-6 months of exposure
- Flow, a water-soluble acrylic additive designed to improve the drying rate of any acrylic coating.

PARTNERSHIP AND BUSINESS DEVELOPMENT OBJECTIVES:

- Broaden product distribution
- Woodplus Coatings Group brand awareness
- Support local distribution through government level and corporate contacts.



International Trade Branch
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Government of Ontario, International Trade Branch

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The International Trade Branch assists international buyers to source Ontario products and services, and establish business partnerships with Ontario companies.

If you are an international buyer looking to source goods or services from Ontario, visit: SourceFromOntario.com

Ontario International Marketing Centre

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The Ontario International Marketing Centres (IMCs) in Shanghai and Beijing work to attract foreign direct investment to Ontario and to promote awareness of and access to Ontario-produced goods and services. Co-located in Canadian foreign missions, the International Marketing Centres are the first point of contact for business people in China and Ontario who seek more information about doing business in each other's markets. Services include market intelligence, site location assistance, and connecting international buyers to Ontario exporters.